A group of people sitting at a table with laptops

Description automatically generated with low confidence

IPE's Seminar Calendar 2022

January – July 2022

**Every step begins with knowledge**

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| Themes Covered:  ● Compliance & AML  ● Credit Risk/Dept Collection  ● Auditing & Financing  ● Business Ethics  ● Sustainability & ESG  ● Blockchain & Cryptocurrency  ● Cyber Security  ● Mediation  ● Leadership/Soft Skills |

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| A picture containing graphical user interface  Description automatically generated | | |  |  |  | View the eCalendar [here](https://ipe.com.cy/webinars). |
| Seminar | Location | Dates | Time | CPDs | Instructor | Hrda subsidised |
| March |  |  |  |  |  |  |
| [Advanced Anti- Money Laundering (AML) & Counter Terrorism Financing (CTF)](https://ipe.com.cy/advanced-anti-money-laundering-aml-counter-terrorism-financing-ctf-hrda) | Live Online | 23-24/03 | 15:00-18:15 | 6 | Theodoros Stavrou | YES |
| [IFRS UPDATES](https://ipe.com.cy/ifrs-updates-2020-h0zew) | Live Online | 29/03 | 09:00-13:15 | 4 | Nearchos Ioannou | NO |

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| Seminar | Location | Dates | Time | CPDs | Instructor | Hrda subsidised |
| April |  |  |  |  |  |  |
| [How to set up a small Internal Audit Function](https://ipe.com.cy/how-to-set-up-a-small-internal-audit-function-gunqq) | Live Online | 05/04 | 09:00-15:30 | 6 | Chrystala Kazara | YES |
| [Analysis and Interpretation of Financial Statements for SMEs using ratio analysis](https://ipe.com.cy/analysis-and-interpretation-of-financial-statements-for-smes-using-ratio-analysis-w63wi) | Live Online | 06/04 | 09:00-16:30 | 7 | Chrystala Kazara | HRDA |
| [Open Source Due Diligence Investigation Techniques](https://ipe.com.cy/open-source-due-diligence-investigation-techniques-eng) | Live Online | 07/04 | 14:00-18:15 | 4 | Theodoros Stavrou | NO |
| [Blockchain, Cryptoassets and the 5th AML Directive](https://ipe.com.cy/blockchain-cryptoassets-and-the-5th-aml-directive-05zee) | Live Online | 12-13/04 | 09:00-12:45 | 7 | Christiana Aristidou | YES |
| [Beneficial Ownership Framework Workshop](https://ipe.com.cy/beneficial-ownership-framework-workshop) | Live Online | 14/04 | 15:00-18:15 | 3 | Theodoros Stavrou | NO |
| Σχέδιο Αναδιάρθρωσης Χρέους Βιώσιμων Επιχειρήσεων (Examineship) | Live Online | 18-19/04 | 09:30-12:45 | 6 | Maria Vasiliou | YES |

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| May |  |  |  |  |  |  |
| [Webinar on Ethereum](https://ipe.com.cy/webinar-on-ethereum-3zyjj) | Live Online | 02/05 | 09:30-13:30 | 4 | Christiana Aristidou | NO |
| WIN - WIN NEGOTIATIONS & COMMERCIAL CONTRACTS | Live Online | 03/05 | 9:00-13:15 | 4 | Melina Karaolia | NO |
| Ethics in Business | Live Online | 03/05 | 16:00-18:00 | 2 | Marios Skandalis/Simon Osborne | NO |
| [Πρόγραμμα Συνέχισης της Επαγγελματικής Κατάρτισης των Διαμεσολαβητών](https://ipe.com.cy/programma-synexishs-ths-epaggelmatikhs-katartishs-twn-diamesolabhtwn-24-wres-international-dispute-resolution-mediation-xlzzo) | Live Online | 10,12,19,24,26/05 | 14:00-19:15&14:00-18:15 | 24 | Eleni Charalambidou | NO |
| [Essential Workshop for Directors Briefing](https://ipe.com.cy/essential-workshop-for-directors-briefing-qw9ch) | Live Online | 10/05 | 09:00-11:45 | 2.5 | Simon Osborne & Kostas Katsaros | NO |
| [Due Diligence skills using online sources AML](https://ipe.com.cy/due-diligence-skills-using-online-sources-aml-rxrqs) | Live Online | 11-12/05 | 15:00-1:8:45 | 7 | Theodoros Stavrou | YES |
| [Sustainability & ESG : Regulatory Financial Services Workshop](https://ipe.com.cy/sustainability-esg-regulatory-financial-services-workshop-amfb0) | Live Online | 12/05 | 15:00-18:15 | 3 | Nicole Phinopoulou | NO |
| [Ethical handling of conflicts of interest](https://ipe.com.cy/ethical-handling-of-conflicts-of-interest-zrgrs) | Live Online | 18/05 | 16:00-17:00 | 1 | Simon Osborne | NO |
| Διαχείριση Αποτελεσματικής Πιστωτικής Πολιτικής και Μέθοδοι Είσπραξης Οφειλών | Live Online | 18&19/05 | 09:00-15:00 | 11.5 | Nikos Ioannou | YES |
| [Workplace Conflict Management](https://ipe.com.cy/workplace-conflict-management-dyumq) | Live Online | 25/05 | 09:00-15:30 | 6 | Eleni Charalambidou | YES |

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| Seminar | Location | Dates | Time | CPDs | Instructor | Hrda subsidised | |
| June |  |  |  |  |  |  | |
| [Introductory Course to Artificial Intelligence](https://ipe.com.cy/introduction-to-artificial-intelligence-nrdct) | Live Online | 06/06 | 09:30-13:30 | 4 | Christiana Aristidou | NO | |
| Why soft skills are important nowadays | Live online | 07/06 | 15:0-18:00 | 3 | George Zervides | NO |
| [Bασικό πρόγραμμα διαμεσολάβησης](https://ipe.com.cy/basiko-programma-diamesolabhshs-40h) | Live Online | 07,09,14,16,21/23/06 | 08:00-13:30 | 40 | Melina Karaolia/Eleni Charalambidou | YES |
| [Accounting for Non Financial Managers](https://ipe.com.cy/accounting-for-non-financial-managers) | Live Online | 08/06 | 09:00-13:15 | 4 | Nearchos Ioannou | NO |
| [IFRS UPDATES 2020](https://ipe.com.cy/ifrs-updates-2020-r3otc) | Live Online | 09/06 | 09:00-13:15 | 4 | Nearchos Ioannou | NO |
| [H σημασία της πιστωτικής πολιτικής στο τμήμα πωλήσεων](https://ipe.com.cy/h-shmasia-ths-pistwtikhs-politikhs-sto-tmhma-pwlhsewn) | TBC | 15/06 | 09:00-14:15 | 4 | Nicos Ioannou | NO |
| [Essential Workshop for Directors Briefing](https://ipe.com.cy/essential-governance-briefing-2t1ue) | Live Online | 16/06 | 09:00-11:45 | 2.5 | Simon Osborne & Costas Katsaros | NO |
| [Ο ΠΕΡΙ ΤΗΣ ΠΡΟΣΤΑΣΙΑΣ ΟΡΙΣΜΕΝΗΣ ΚΑΤΗΓΟΡΙΑΣ ΕΓΓΥΗΤΩΝ ΝΟΜΟΣ/ ΔΙΚΑΙΩΜΑΤΑ ΚΑΙ ΥΠΟΧΡΕΩΣΕΙΣ](https://ipe.com.cy/o-peri-ths-prostasias-orismenhs-kathgorias-eggyhtwn-nomos-dikaiwmata-kai-ypoxrewseis-4lccu) | Live Online | 21/06 | 09:00-13:15 | 4 | Maria Vasiliou | NO |
| ΔΙΟΙΚΗΣΗ ΑΝΘΡΩΠΙΝΟΥ ΔΥΝΑΜΙΚΟΥ ΚΑΙ ΕΡΓΑΤΙΚΗ ΝΟΜΟΘΕΣΙΑ | Live online | 28&29/06 | 09:30-12:45 | 6 | Maria Vasiliou | YES |

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| July |  |  |  |  |  |  |
| [Debt Collection Workshop](https://ipe.com.cy/debt-collection-workshop-yrc66) | TBC | 06/07 | 09:00-12:15 | 3 | Nicos Ioannou | NO |
| [Ηγετικές Δεξιότητες για Διευθυντικά Στελέχη](https://ipe.com.cy/hgetikes-deksiothtes-gia-dieythyntika-stelexh-hitdw) | Live Online | 14/07 | 09:00-13:15 | 4 | George Zervides | NO |

\*Early Bird discounts apply per month.

\*\*Participations from the same company are entitled to further discounts.

\*Corporate Packages available

Additional Services offered

1. **In-House Seminars**

Customized training should be at the core of every business. IPE offers In -house seminars, tailormade to your specific needs and training requirements. Our team of qualified experts are equipped with theory and practice, enhancing seminars that match your business objectives. These types of seminars can be held in small to large groups with content, duration, and level to be adjusted accordingly. Additionally, many of these seminars can be sponsored/subsidized by the Human Recourse Development Authority (HRDA), with IPE supporting you all the way through the application procedure (preparation, support etc). The preexisting (announced) IPE seminars are offered as in-house as well with additional topics to be added, where requested.

Our in-house training procedure includes:

* Meeting with client to assess needs
* Identifying the appropriate trainer/topics
* Preparatory meetings (when, where how long, presentations, etc.)
* Assisting on HRDA procedures
* Day of event support
* Questionnaire/certification

1. **On-Demand Training offered by Vinciworks**

Readymade e- courses allowing for greater flexibility in completing coursework . Our courses are available 24/7 , continuously updated to include latest regulations, covering all compliance and regulatory issues. Each course is consisted of specific modules and exercises to test understanding as well as real life scenarios.  Topics range from Anti Money Laundering and Anti bribery & corruption to Data Security and Equality and Diversity

Why choose our e- courses?

* Used by over 80,000 users worldwide in more than 60 countries
* Customizable modules to include internal firm policies
* Available 24/7
* CPD Units available

For more info, click [here](https://ipe.com.cy/on-demand-training).

1. **Learning Management System Platform offered by Vinci Works**

The Compliance Learning Management System (CLMS) is a one-stop system for managing compliance, online courses, classroom training and policies at your firm and across multiple jurisdictions. Built in collaboration with 26 of the UK's leading law firms, the CLMS is used daily by 60 of the top 100 firms.

For more info, click [here](https://ipe.com.cy/learning-management-system).

1. **Qualifications**

Partnered up with well-known institutions we are thrilled to offer extensive knowledge to professionals based on the selected industry they currently work on.

* 1. **Chartered Governance Institute UK and Ireland Qualifications**

IPE is the exclusive partner of The Chartered Governance Institute UK and Ireland, the leading chartered membership and professional body specializing in governance, risk and compliance. With 125 years' experience, ICSA works with regulators and policy makers to champion high standards of governance and provide qualifications, training and guidance. With a worldwide presence of about 34,000 members and students in 80 countries, The Chartered Governance Institute supports organizations of all sizes across all sectors of the economy, including large corporates, SMEs, the public sector and charities.

The Chartered Governance Qualifying Program is the benchmark qualification for governance professionals. It builds a unique breadth of technical skills that equip you for a varied career at board level and is the most common route to Chartered status (GradCG), validating your knowledge with an internationally respected accreditation.

Learn more about our ICSA governance courses [here](https://ipe.com.cy/icsa-qiyea) or visit [www.icsa.org.uk](http://www.icsa.org.uk).

* 1. **Chartered Institute of Credit Management (CICM) QUALIFICATIONS**

CICM is the world's largest recognized professional body for the credit community. Since 1939, the Institute has promoted the importance of credit management by influencing government policy and regulation and assisting credit professionals throughout their careers. Whether you are just starting out in your credit career or a seasoned executive with 25 years of experience, there is a CICM membership that is right for you. Join CICM to receive the recognition and assistance you deserve. The CICM Membership provides you with exclusive access to the Institute's website, the CM magazine, and the network of other CICM members.

Learn more about our CICM qualifications/courses [here](https://ipe.com.cy/cicm-6uvto).