A group of people sitting at a table with laptops

Description automatically generated with low confidence

IPE's Seminar Calendar 2022

September – December 2022

**Every step begins with knowledge**

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| Themes Covered:  ● Compliance & AML  ● Credit Risk/Dept Collection  ● Auditing & Financing  ● Business Ethics  ● Sustainability & ESG  ● Blockchain & Cryptocurrency  ● Cyber Security  ● Mediation  ● Leadership/Soft Skills |

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|  | | |  |  |  | View the eCalendar [here](https://ipe.com.cy/webinars). |
| Seminar | Location | Dates | Time | CPDs | Instructor | Hrda subsidised |
| September |  |  |  |  |  |  |
| [Introduction to Anti-Money Laundering & Counter Terrorism Financing - (ENG)](https://ipe.com.cy/introduction-to-anti-money-laundering-counter-terrorism-financing-nicosia) | Cleopatra Hotel/Nicosia | 22/09/2022 | 08:30-15:30 | 6 | Theodoros Stavrou | YES |
| [ESSENTIAL CORPORATE GOVERNANCE FOR DIRECTORS](https://ipe.com.cy/essential-corporate-governance-for-directors) | Online | 13/09/2022 | 09:00-16:15 | 6.5 | Simon Osborne/Costas Katsaros | YES |
| [Environmental, Social & Governance (ESG) and Sustainable Business Strategy - an Introduction](https://ipe.com.cy/environmental-social-governance-esg-and-sustainable-business-strategy-an-introduction-lwjok) | Online | 29/09/2022 | 09:00-12:15 | 3 | Michalis Zanos/Alexandros Partourides | NO |
| Excel Basic | Online | TBA | TBA | 9 | Chrysa Papazoglou | TBA |

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| Seminar | Location | Dates | Time | CPDs | Instructor | Hrda subsidised |
| October |  |  |  |  |  |  |
| [ΔΙΑΧΕΙΡΙΣΗ ΑΠΑΤΗΣ ΜΕ ΚΑΡΤΕΣ & ΞΕΠΛΥΜΑ ΒΡΩΜΙΚΟΥ ΧΡΗΜΑΤΟΣ](https://ipe.com.cy/diaxeirish-apaths-me-kartes-kseplyma-brwmikoy-xrhmatos-nicosia) | Strovolos Library | 11/10/2022 | 09:00-13:15 | 4 | Phoebus Christodoulides | NO |
| [Advanced Anti- Money Laundering (AML) & Counter Terrorism Financing (CTF)](https://ipe.com.cy/advanced-anti-money-laundering-aml-counter-terrorism-financing-ctf-nicosia) | Cleopatra Hotel /Nicosia | 13/10 | 08:30-15:30 | 6 | Theodoos Stavrou | YES |
| [ΔΙΑΧΕΙΡΙΣΗ ΑΠΟΤΕΛΕΣΜΑΤΙΚΗΣ ΠΙΣΤΩΤΙΚΗΣ ΠΟΛΙΤΙΚΗΣ&ΜΕΘΟΔΟΙ ΕΙΣΠΡΑΞΗΣ ΟΦΕΙΛΩΝ](https://ipe.com.cy/diaxeirish-apotelesmatikhs-pistwtikhs-politikhs-methodoi-eisprakshs-ofeilwn) | Cleopatra Hotel/Nicosia | 18&19/10/2022 | 08:30-14:30&08:30-16:00 | 11.5 | Nikos Ioannou | YES |
| [Sanctions and Embargoes-An in Depth Understanding for the Financial Sector](https://ipe.com.cy/sanctions-and-embargoes-an-in-depth-understanding-for-the-financial-sector-oc1ns) | Cleopatra Hotel/Nicosia | 26/10/2022 | 08:30-16:30 | 7 | Theodoros Stavrou | YES |
| [ΔΙΟΙΚΗΣΗ ΑΝΘΡΩΠΙΝΟΥ ΔΥΝΑΜΙΚΟΥ ΚΑΙ ΕΡΓΑΤΙΚΗ ΝΟΜΟΘΕΣΙΑ](https://ipe.com.cy/dioikhsh-anthrwpinoy-dynamikoy-kai-ergatikh-nomothesia-yvsex) | Cleopatra Hotel/Nicosia | 27/10/2022 | 08:30-15:30 | 6 | Maria Vassiliou | YES |
| [Introduction to Anti-Money Laundering & Counter Terrorism Financing - (ENG)](https://ipe.com.cy/introduction-to-anti-money-laundering-counter-terrorism-financing-limassol) | Limassol | TBA | TBA | 6 | Theodoros Stavrou | YES |

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| Seminar | Location | Dates | Time | CPDs | Instructor | Hrda subsidised |
| November |  |  |  |  |  |  |
| AML & BLOCKCHAIN: A DEVELOPING RELATIONSHIP | Online | 01&02/11/2022 | 09:00-12:45 | 7 | Christiana Aristidou | YES |
| [Due Diligence skills using online sources AML](https://ipe.com.cy/due-diligence-skills-using-online-sources-aml-nicosia) | Cleopatra Hotel/Nicosia | 16/11/2022 | 08:30-16:30 | 7 | Theodoros Stavrou | YES |
| [Advanced Anti- Money Laundering (AML) & Counter Terrorism Financing (CTF)](https://ipe.com.cy/advanced-anti-money-laundering-aml-counter-terrorism-financing-ctf-limassol) | Limassol | TBA | TBA | 6 | Theodors Stavrou | YES |
| Debt Collection | Strovolos Library | 22/11/2022 | 09:00-13:15 | 4 | Nikos Ioannou | NO |
| Excel Advanced | Live Online | TBA | TBA | 9 | Chrysa Papazoglou | TBA |
| [ΔΙΑΧΕΙΡΙΣΗ ΑΠΑΤΗΣ ΜΕ ΚΑΡΤΕΣ & ΞΕΠΛΥΜΑ ΒΡΩΜΙΚΟΥ ΧΡΗΜΑΤΟΣ](https://ipe.com.cy/diaxeirish-apaths-me-kartes-kseplyma-brwmikoy-xrhmatos-limassol) | Limassol | TBA | TBA | 4 | Phoebus Christodoulides | NO |
| ESG SHIPPING | Online | 24/11/2022 | 09:00-12:15 | 3 | Michalis Zanos/Alexandros Partourides | NO |

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| Seminar | Location | Dates | Time | CPDs | Instructor | Hrda subsidised |
| December |  |  |  |  |  |  |
| [Due Diligence skills using online sources AML](https://ipe.com.cy/due-diligence-skills-using-online-sources-aml-limassol) | Limassol | TBA | TBA | 7 | Theodoros Stavrou | YES |
| [Τηλεφωνική Εξυπηρέτηση Πελατών](https://ipe.com.cy/thlefwnikh-eksyphrethsh-pelatwn-nmr0o) | Strovolos Library/Nicosia | 07/12/2022 | 08:30-12:45 | 4 | Michalis Maimaris | NO |
| [Analysis and Interpretation of Financial Statements for SMEs using ratio analysis](https://ipe.com.cy/analysis-and-interpretation-of-financial-statements-for-smes-using-ratio-analysis-durlm) | Cleopatra Hotel/Nicosia | 08/12/2022 | 08:30-16:30 | 7 | Chrystalla Kazara | NO |
| [NFTs, DeFi and the Metaverse](https://ipe.com.cy/nfts-defi-and-the-metaverse-xriwz) | Live Online | TBA | TBA | 8 | Christiana Aristidou | YES |
| [Workplace Conflict Management](https://ipe.com.cy/workplace-conflict-management-dyumq) | TBA | TBA | TBA | 6 | Eleni Charalambidou | YES |

*\*Early Bird discounts apply per month.*

*\*\*Participations from the same company are entitled to further discounts.*

*\*Corporate Packages available*

Additional Services offered

1. **In-House Seminars**

Customized training should be at the core of every business. IPE offers In -house seminars, tailormade to your specific needs and training requirements. Our team of qualified experts are equipped with theory and practice, enhancing seminars that match your business objectives. These types of seminars can be held in small to large groups with content, duration, and level to be adjusted accordingly. Additionally, many of these seminars can be sponsored/subsidized by the Human Recourse Development Authority (HRDA), with IPE supporting you all the way through the application procedure (preparation, support etc). The preexisting (announced) IPE seminars are offered as in-house as well with additional topics to be added, where requested.

Our in-house training procedure includes:

* Meeting with client to assess needs
* Identifying the appropriate trainer/topics
* Preparatory meetings (when, where how long, presentations, etc.)
* Assisting on HRDA procedures
* Day of event support
* Questionnaire/certification

1. **On-Demand Training offered by Vinciworks**

Readymade e- courses allowing for greater flexibility in completing coursework . Our courses are available 24/7 , continuously updated to include latest regulations, covering all compliance and regulatory issues. Each course is consisted of specific modules and exercises to test understanding as well as real life scenarios.  Topics range from Anti Money Laundering and Anti bribery & corruption to Data Security and Equality and Diversity

Why choose our e- courses?

* Used by over 80,000 users worldwide in more than 60 countries
* Customizable modules to include internal firm policies
* Available 24/7
* CPD Units available

For more info, click [here](https://ipe.com.cy/on-demand-training).

1. **Learning Management System Platform offered by Vinci Works**

The Compliance Learning Management System (CLMS) is a one-stop system for managing compliance, online courses, classroom training and policies at your firm and across multiple jurisdictions. Built in collaboration with 26 of the UK's leading law firms, the CLMS is used daily by 60 of the top 100 firms.

For more info, click [here](https://ipe.com.cy/learning-management-system).

1. **Qualifications**

Partnered up with well-known institutions we are thrilled to offer extensive knowledge to professionals based on the selected industry they currently work on.

* 1. **Chartered Governance Institute UK and Ireland Qualifications**

IPE is the exclusive partner of The Chartered Governance Institute UK and Ireland, the leading chartered membership and professional body specializing in governance, risk and compliance. With 125 years' experience, ICSA works with regulators and policy makers to champion high standards of governance and provide qualifications, training and guidance. With a worldwide presence of about 34,000 members and students in 80 countries, The Chartered Governance Institute supports organizations of all sizes across all sectors of the economy, including large corporates, SMEs, the public sector and charities.

The Chartered Governance Qualifying Program is the benchmark qualification for governance professionals. It builds a unique breadth of technical skills that equip you for a varied career at board level and is the most common route to Chartered status (GradCG), validating your knowledge with an internationally respected accreditation.

Learn more about our ICSA governance courses [here](https://ipe.com.cy/icsa-qiyea) or visit [www.icsa.org.uk](http://www.icsa.org.uk).

* 1. **Chartered Institute of Credit Management (CICM) QUALIFICATIONS**

CICM is the world's largest recognized professional body for the credit community. Since 1939, the Institute has promoted the importance of credit management by influencing government policy and regulation and assisting credit professionals throughout their careers. Whether you are just starting out in your credit career or a seasoned executive with 25 years of experience, there is a CICM membership that is right for you. Join CICM to receive the recognition and assistance you deserve. The CICM Membership provides you with exclusive access to the Institute's website, the CM magazine, and the network of other CICM members.

Learn more about our CICM qualifications/courses [here](https://ipe.com.cy/cicm-6uvto).

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